# **international construction**



# international construction

# WE REACH KEY BUYERS IN THE **GLOBAL CONSTRUCTION INDUSTRY**

# **MAGAZINE**

26,200 **CIRCULATION** 

**ISSUES PER YEAR** 

# WEBSITE

24,159 **PAGE VIEWS/MONTH** 

14,052 **UNIQUE VISITORS** 

02:34 **SESSION TIME** 

# **NEWSLETTER**

27,031 **WEEKLY DISTRIBUTION** 

> 22.40% **OPEN RATE**

9.54% **CLICK THROUGH RATE** 

# SOURCING GUIDE

5,374 **PAGE VIEWS/MONTH** 

# **SOCIAL MEDIA**

International Construction

@international construction mag

@KHLConstruction

in International Construction



If your company operates in Europe, request a media pack from our sister publication, Construction **Europe,** to see further advertising opportunities

# INTERNATIONAL CONSTRUCTION REACHES EVERY COUNTRY IN THE WORLD

# BY BUSINESS TYPE

61%	Contractor/Sub-contractor
9%	Consulting Engineer/Architect/ Quantity Surveying and Consultant
9%	Equipment Rental
8%	Manufacturer
6%	End Users (including energy/oil & gas/mining/utilities)
4%	Distributor/Agent/Equipment Sales
3%	Other

# BY COUNTRY/REGION

8,682	North America
7,013	Europe
6,011	Asia & Asia Pacific
2,009	Latin America
1,506	Middle East
979	Africa
26,200	Circulation forecast for 2023

# READER PROFILE\*

Please indicate if you are involved, either as an individual or as part of a group or committee in the initiation, recommendation, specification, approval or purchase of any of the following products or services.

52% 41% 27% 16% 39% 44% 23% 27%	Earthmoving Equipment Road Building Equipment Quarrying & Mining Equipment Tunnelling Equipment Concrete Equipment inc. Mixing Technology Cranes, Lifting Equipment and Transport Falsework & Formwork	20% 28% 25% 11% 11% 23% 22%	Machine Control BIM Surveying Telematics AR / VR Alternative power such as batteries, hydrogen, etc. On-site Equipment Engines
, ,	Cranes, Lifting Equipment and Transport	23%	batteries, hydrogen, etc. On-site Equipment
27% 28% 39%	Falsework & Formwork Foundations Equipment Drilling Equipment Construction Technology/ Software	19% 42% 8%	After Market Parts/ Components Construction materials Other

Involved In One or More: Multiple responses permitted

\*SIGNET ADSTUDY® REPORT March 2022

# **WEBSITE**

24,159 **PAGE VIEWS/MONTH** 

14,052 **UNIQUE VISITORS** 

02:34 **SESSION TIME** 

Google Analytics

SOURCE: GOOGLE ANALYTICS

Materials are due one week prior to mail date. Send all materials and links to: production@khl.com

### **WALLPAPER**

Wallpaper is 'sticky' and is the only banner that is visible the whole time. Only available for desktop view. Run of site.

\$ 9,600 ( 8,000

# **SPONSORED CONTENT**

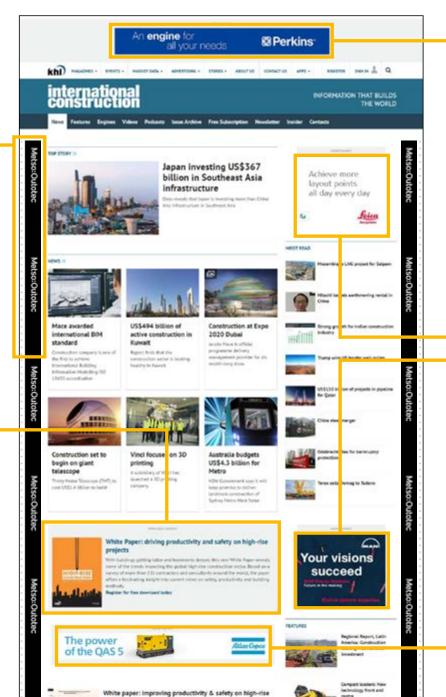
Demonstrate that you are a market leader and expert in your field by expanding on a key subject via a longer article or video. Run of site.

\$ 6,370 (5 5,300

# TOP 10 LOCATIONS

- **UNITED STATES**
- **UNITED KINGDOM**
- **GERMANY**
- **JAPAN**

- **CANADA**
- **FRANCE**
- **SOUTH KOREA**
- **ITALY**
- **10 AUSTRALIA**



### **TOP BILLBOARD**

High profile position to promote, brand, exhibition or product lines. Run of site

\$ 4,800 ( 4,000

# **MPUs**

High profile position to promote, brand, exhibition or product lines. Run of site.

MPU1 \$\infty 4,000 \$\infty 3,350\$ MPU2 **(S)** 2,840 **(E)** 2,350

MPU3 \$ 2,360 \$ 1,970

MPU4 (\$ 1,700 (£ 1,420

# **IN-CONTENT LEADERBOARD**

Prominent position within the main news stories. Promote your brand, new product or special offer. Run of site.

**\$** 2,840 **(2**,350)



# DIGITAL ISSUE SPONSORSHIP



Solus position available on the download email sent to all International Construction's digital readers for every issue (9 in 2023). Total digital readership is 17,978.

**§** 3,500 **§** 3,000

# **RESEARCH PROJECTS &** WHITE PAPERS



Like so many others, our audience is crying out for good quality information to help them run their business better and more efficiently.

Price on application

# **OUTSIDE FRONT COVERS**



The Outside Front Cover is the first page of the digital issue of International Construction, opposite the front cover. Dominate the digital issue and benefit from the circulation of 17,978.

**§** 4,500 **€** 3,750

# WEBINARS, ONLINE EVENTS & PRODUCT LAUNCHES



Use KHL's events services as well as our reputation and reach in the construction sector, to drive awareness and increase leads. Online events are a highly effective way of engaging with and educating potential new clients and existing ones.

Price on application

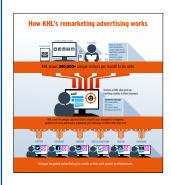
# EBLASTS, SPONSORED EMAILS & NEWSLETTER TAKEOVERS



International Construction has a global database of approx. **27,300** active decision makers. Rent this list to drive leads. promote your event, increase sales. Please allow a 15% reduction to accommodate data permissions.

Prices start at **§ 490 € 420** per 1,000

# REMARKETING & PROGRAMMATIC



Amplify your message and engage with a targeted audience that is interested in your products and services. Remarketing is the process of (anonymously) following or tracking website visitors online after they have left a website where they are served advertisements via a cookie.

BASE COST (\$) 7,500 (£) 6,500

Includes project setup, brand safety, 250,000 impressions and optimization.

ADDITIONAL IMPRESSIONS (\$) 3,000 (£) 2,600 Per 250,000 impressions.

# **NEWSLETTER**

27,031 **WEEKLY DISTRIBUTION** 

> 22.40% **OPEN RATE**

9.54% **CLICK THROUGH RATE** 

AVERAGE CLICK THROUGH RATE BY POSITION

**TOP BANNER: 1,21%** 

SPONSORED CONTENT: 1.04%

BANNER: 0.81%

**BUTTON: 0.45%** 

Materials are due one week prior to mail date. Send all materials and links to: production@khl.com

# **TOP BANNER SOLD MONTHLY**

Guaranteed top position for entire month.

Limited to 1 advertiser per month

\$ 3,800 € 3,160



# **SPONSOR BANNERS SOLD MONTHLY**

Branding opportunity, drive leads to your website. All sponsor banners rotated during the month.

**\$** 3,350 **(2**,780)



# **TOP 10 LOCATIONS**

- **UNITED STATES**
- **UNITED KINGDOM**
- **INDIA**
- **GERMANY**
- **ITALY**

- FRANCE
- **BRAZIL**
- **AUSTRALIA**
- **SPAIN**
- **10 UNITED ARAB EMIRATES**



# **SPONSORED CONTENT 1**

### **SOLD WEEKLY**

Highly prominent position to dominate newsletter with space to expand your message.

Limited to 1 advertiser per week

**§** 2,500 **€** 2,100



# **SPONSORED CONTENT 2 SOLD WEEKLY**

Build brand awareness, promote a new product/service or drive downloads of a white paper.

Limited to 1 advertiser per week

**§** 1,580 **(** 1,300



# **BUTTON BANNERS SOLD MONTHLY**

Cost effective digital branding.



**\$** 2,140 **(1)** 1,820



# **NEWSLETTER**

50,000 DISTRIBUTION

350,000 **COMBINED VIEWS** 

**NEWSLETTERS** 

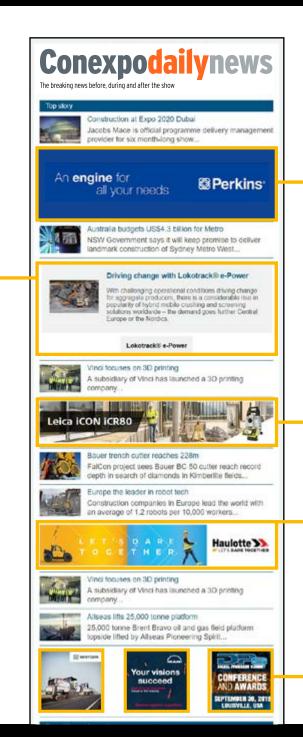
3 X CAMPAIGNS PRE-SHOW 3 X CAMPAIGNS DURING THE SHOW 1 X REVIEW POST SHOW

# **SPONSORED CONTENT**

Highly prominent position to dominate newsletter with space to expand your message.

Limited to 1 advertiser

**§** 17,300 **€** 15,000



# **TOP BANNER**

Guaranteed top position for all 7 issues of the Conexpo daily newsletter.

Limited to 1 advertiser

**§** 13,850 **€** 12,000



## **SPONSOR BANNERS**

Branding opportunity, drive leads to your website. All sponsor banners rotated after each issue.

Limited to 4 advertisers

**§** 11,540 **(** 10,000





# **BUTTON BANNERS**

Cost effective digital branding.

Limited to 3 advertisers

\$ 4,615 ( 4,000



# JAN-FEB

### **SHOWGUIDE**



### **SHOW PREVIEW**



### **CONTECH FOCUS:**

Drones and software what's new in surveying

High rise construction: Building higher

and safer

**Engines:** What's next for diesel? **How to:** Make construction safer

Country report: India

### **BONUS DISTRIBUTION:**

Conexpo-Con/Agg

World of Concrete DBC India

# EXTRA FEATURES THROUGHOUT THE YEAR

**PRODUCT TEST DRIVES INTERVIEWS SITE REPORTS** 

# **EDITORIAL DEADLINES**

Editorial should be submitted no later than the 5th of the preceding month. For further details, or to submit material suitable for publication, please contact **Andy Brown:** andy.brown@khl.com | +44 (0)1892 786224

# **MARCH**

### **SHOWGUIDE**



### **CONTECH FOCUS:**

Robotics in construction

Trends in concrete equipment Mini and midi excavators

**How to:** Make construction more sustainable

Country report: Germany

### **BONUS DISTRIBUTION:**

Conexpo-Con/Agg

# **APRIL**

### **MARKET INTELLIGENCE:**

Global Equipment Market Report

**Off-Highway** RESEARCH

### **CONTECH FOCUS:**

Top ten ConTech innovations

**Road construction:** New products, tech and processes

**How to:** Address supply chain issues

**Country report: USA** 

# MAY-JUN

### **SHOW PREVIEW**





### **MARKET INTELLIGENCE:**

Yellow Table

### **CONTECH FOCUS:**

Alternative power for equipment

**Building up:** Falsework and formwork

**How to:** Upskill operators **Country report:** Australia

APEX/IRE Plantworx

# JUL-AUG

### **MARKET INTELLIGENCE:** ICON200

### **CONTECH FOCUS:**

Connected construction jobsites

### **Quarrying and mining**

**How to:** Make the most of modular construction

The rise of the compact tracked loader

**Country report:** China

### **BONUS DISTRIBUTION:**

### **CONTECH FOCUS:**

BIM in action

SEPTEMBER

**Drilling and foundations:** Going deep **Bulldozers** 

Top ten sustainable projects

**How to:** Win more contracts **Country report:** Argentina

**BONUS DISTRIBUTION:** 

Utility Expo Intergeo

# OCTOBER

### **CONTECH FOCUS:**

Different levels of autonomy

### **Biggest and most innovative** falsework and formwork projects Green road construction

**Excavators:** What's next for world's most popular construction machine? **How to:** Attract more workers into the industry

Country report: Saudi Arabia

### **BONUS DISTRIBUTION:**

World Demolition Summit

# GLOBAL CONSTRUCTION GUIDE

The Global Construction Guide provides information on the biggest companies in the sectors of

construction, rental. cranes, demolition and recycling, and access. The Guide contains a new economic overview as well as edited version of lists contained in International Construction magazine itself and sister titles in the KHL Group. It brings together information on the largest companies and manufacturers across all of construction's key segments in one place.

**Concrete construction:** Global projects examined

**NOV-DEC** 

**CONTECH FOCUS:** 

Wearable technology products

# Wheeled loaders

What next for the construction rental industry?

**How to:** Project manage a megaproject **Country report:** South Africa

**FREE MARKET RESEARCH:** Free independent advertising research for full pages or larger

# 8 www.international-construction.com

# NOW HOSTED ONLINE, THE CONSTRUCTION SOURCING GUIDE IS THE ULTIMATE NEW MACHINERY GUIDE FOR THE WORLD'S CONSTRUCTION INDUSTRY

# www.constructionsourcingguide.media

# SOURCING GUIDE

5,374 **PAGE VIEWS/MONTH** 

# **ADVERTISING OPPORTUNITIES:**

# **TOP BILLBOARD**

Available for one advertiser only, benefit from your banner in the most prominent position on the website. Run of site.

ADVERTISE FROM (\$) 3,250 (§) 2,700 PER MONTH

# CONSTRUCTION SOURCING GUIDE **Backhoe Loaders**

# Easy to use search function is split into the following categories:

- Compaction & Roadbuilding
- Loaders
- Compressors
- Pumps
- Excavators
- Haulers
- Graders & Dozers

# **BECOME A SOURCING GUIDE SPONSOR**

Drive brand recognition and benefit from your logo on every page of the site

SPONSOR FROM (\$) 2,625 (£) 2,190 PER MONTH



PLACE YOUR MESSAGE IN FRONT OF KEY BUYERS WHO ARE CURRENTLY SOURCING NEW EQUIPMENT

UNIQUE ADVERTISING POSITIONS FOR SHOW GUIDE ISSUES OR SUPPORTING PRODUCT LAUNCHES OFFER A GREAT OPPORTUNITY FOR SOME HIGH IMPACT, HIGH VISIBILITY MARKETING.

# **BARN DOOR**

A split cover revealing your advert comprising of a full page and two half page verticals



# BELLY BAND/WRAPAROUND

Your belly band wrapped around the magazine with the option of linking to your double page spread of advertising inside the magazine.







# **POSTCARD**

Attach a postcard to the front cover of the magazine for high visibility marketing that every subscriber will see and be engaged.



# **BOOKMARK**

You can guarantee all subscribers see your advertisement with a bookmark added to your ad or highlighted with a tabbed insert.





# GATEFOLD: COVER POSITION

Three pages of advertising opening out as a gatefold from either the front cover or hack cover







# GATEFOLD: INSIDE POSTION

Four pages of advertising opening out as a gatefold.





# SUPPLEMENT

A supplement bound in the magazine consisting of four or eight pages.





Other options are available

international construction	<b>EURO</b>		<b>9</b> 02\$	
construction	NUMBER OF INSERTIONS 4 8		NUMBER OF INSERTIONS 4 8	
DOUBLE PAGE SPREAD 400mm W x 273mm H (15.75in W x 10.75in H)	€14,970	€13,915	\$18,000	\$16,700
<b>FULL PAGE</b> 200mm W x 273mm H (7.875in W x 10.75in H)	€8,400	€8,000	\$10,070	\$9,600
HALF PAGE ISLAND 118mm W x 168mm H (4.625in W x 6.625in H)	€5,620	€5,150	\$6,080	\$5,500
HALF PAGE VERTICAL 86mm W x 251mm H (3.375in W x 9.875in H)	€5,070	€4,600	\$6,080	\$5,500
HALF PAGE HORIZONTAL  180mm W x 118mm H (7.062in W x 4.625in H)	€5,070	€4,600	\$6,080	\$5,500
THIRD PAGE VERTICAL 57mm W x 251mm H (2.250in W x 9.875in H)	€4,530	€4,200	\$5,440	\$5,060
THIRD PAGE HORIZONTAL 180mm W x 80mm H (7.062in W x 3.125in H)	€4,530	€4,200	\$5,440	\$5,060
<b>QUARTER PAGE</b> 86mm W x 118mm H (3.375in W x 4.625in H)	€3,250	€3,070	\$3,900	\$3,670
OUTSIDE FRONT COVER (DIGITAL ONLY)	€5,200	€4,850	\$6,240	\$5,830
<b>30% surcharge for cover positions</b> (INSIDE FRONT COVER, INSIDE BACK CO	OVER, OUTSIDE BACK COVE	ER)		

CLIDO

### **BLEED SIZE**

A HCC

• Please add 3mm (0.125in) bleed to all edges of full page and DPS ad sizes.

### COLOUR

• CMYK only - do not use RGB or spot colour.

### **BONUS DIGITAL ISSUE**

 All advertisements are included in the digital version of the magazine and are linked to the company website or direct to a specific URL. Please supply high resolution pdf files.

### **RICH MEDIA**

 Link additional video, audio or images to your digital advertisment, free of charge, when viewed via the International Construction App. Please talk to your local sales contact.

For more information, or to advertise, please contact **Simon Kelly**: simon.kelly@khl.com +44 (0)1892 786223

# KHL OFFICES

### **UNITED KINGDOM (Head Office)**

KHL Group LLP Southfields. Southview Road. Wadhurst, East Sussex, TN5 6TP, UK +44 (0)1892 784 088

### **GERMANY OFFICE**

KHL Group, Niemöllerstr. 9 73760 Ostfildern (Stuttgart), Germany. +49 (0)711 3416 7471

### **USA HEAD OFFICE**

KHL Group Americas LLC 14269 N 87th Street, Suite 205 Scottsdale, AZ 85260, USA +1 480 630 0793

### **USA WAUKESHA OFFICE**

20855 Watertown Road, Suite 220. Waukesha, WI 53186-1873, USA +1 262 754 4100

### **USA CHICAGO OFFICE**

KHL Group Americas LLC 205 W. Randolph Street. Suite 1320. Chicago, IL 60606, USA +1 312 496 3314

### **CHINA OFFICE**

KHL Group China Room 769, Poly Plaza, No.14, South Dong Zhi Men Street, Dong Cheng District, Beijing 100027, P.R. China +86 (0)10 6553 6676

### **SOUTH AMERICA OFFICE**

KHL Group Américas LLC Av. Manguehue 151, of 1108. Las Condes, Santiago, Chile +56 2 2885 0321



# international construction

# INTERNATIONAL CONSTRUCTION TEAM



SIMON KELLY **Group sales manager** Tel: +44 (0)1892 786223 Mob: +44 (0) 7850 203298 simon.kelly@khl.com



**ANDY BROWN Editor** +44 (0)1892 786224 andv.brown@khl.com



**CATRIN JONES Deputy Editor** +44 (0)7912 298133 catrin.iones@khl.com



**ELEANOR SHEFFORD Construction Technology Sales** T: +44 (0)1892 786236 M: +447850 313 753 eleanor.shefford@khl.com

# GLOBAL SALES REPRESENTATIVES

# **BENELUX**

Ollie Hodges +44 (0)1892 786253 ollie.hodges@khl.com

### **CHINA Cathy Yao**

+86 (0)10 65536676 cathy.yao@khl.com

### **FRANCE**

**Hamilton Pearman** 

+33 (0)1 45930858 hpearman@wanadoo.fr

### **GERMANY/SPAIN**

Petra Kaiser +49 (0)711 34167472 petra.kaiser@khl.com

### **ITALY**

Fabio Potestà

+39 010 5704948 info@mediapointsrl.it

### **JAPAN**

Michihiro Kawahara

+81 (0)3 32123671 kawahara@rayden.jp

### SWITZERLAND/AUSTRIA/ **EASTERN EUROPE**

Simon Battersby +49 711 34 16 74 70 simon.battersby@khl.com

### **NORTH AMERICA**

**Thomas Kavooras** 

+1 312 929 3478 thomas.kavooras@khl.com

### **SCANDINAVIA**

Simon Kelly

+44 (0)1892 786223 simon.kelly@khl.com

### **TURKEY**

**Emre Apa** 

+90 532 3243616 emre.apa@apavavincilik.com.tr

### **KOREA**

Chul Lee

+82-2-466-5595 chul lee@naver.com

**Eleanor Shefford** 

+44 (0)1892 786236 eleanor.shefford@khl.com