

RANK 2016	2015	COMPANY	HEAD- QUARTERS	2016 TURNOVER		2015 TURNOVER		% CHANGE OVER YEAR	EQUIPMENT TYPE
				US\$* MILLION	LOCAL CURRENCY MILLION	US\$ MILLION	LOCAL CURRENCY MILLION		
1	1	JLG Industries	US	1911.1	\$1911.1	1975.4	\$1975.4	-3%	Self propelled
2	2	Terex (Genie & Utility products)	US	1748	\$1748	1900.7	\$1900.7	-8%	Self propelled/ truck mounts
3	3	Skyjack	CANADA	634.7	\$628.6	616.3	\$616.3	+3%	Self propelled
4	4	Haulotte	FRANCE	561.9	€412.02	545.04	€400.8	+3%	Self propelled/trailers
5	5	Aichi Corporation	JAPAN	536.2	JPY54.8 billion	501.14	JPY51.33 billion	+7%	Self propelled/trucks
6	6	Altec	US	441 (est)	\$420 (est)	441 (est)	\$420 (est)	0%	Truck mounts
7	7	Alimak Hek	SWEDEN	309.2	SEK 2.049 billion	305.4	SEK 2.036 billion	+1.3%	Mast climbers
8	10	Tadano	JAPAN	225	JPY23.2 billion	190.43	JPY19.4 billion	+18%	Truck Mounts
9	8	GJJ	CHINA	217.5 (est)	RMB 1.36 billion (est)	240 (est)	RMB1.51 billion (est)	-10%	Mast climbers
10	9	Time	US	210	US\$210	200	US\$200	+5%	Vehicle mounts
11	11	Ruthmann (inc. Ruthmann Italia)	GERMANY	193.7	€142	155	€114	+25%	Truck mounts/tracked
12	12	Palfinger Platforms	GERMANY	168.8 (est)	€123.5 (est)	152.8 (est)	€112.3 (est)	+10%	Truck mounts
13	13	Niftylift	UK	142.5 (est)	£84.9 (est)	132.8 (est)	79.1 (est)	+7%	Self propelled
14	14	Manitou	FRANCE	139.6	€102.6	126.9	€93.3	+10%	Self propelled
15	15	Bronto Skylift	FINLAND	139.5	€102.4	122.3	€89.8	+14%	Trucks
16	16	Snorkel	US	130.5	US\$130.5	110	US\$110	+19%	Self propelled
17	19	Dingli	CHINA	111.1	RMB694.7	76.6*	RMB479	+45%	Self propelled
18	20	Multitel Pagliero	ITALY	99.29	€72.8	72.08	€53	+39%	Truck mounts/tracked
19	18	Geda	GERMANY	89.47	€65.5	81.8	€60	+9%	Mast climbers
20	17	France Élévateur	FRANCE	79.1	€58	80.92	€59.5	-2%	Vehicle mounts
21	22	CTE	ITALY	54.4	€40	54.4	€40	0%	Truck mounts/tracked
22	23	Socage	ITALY	52.8	€38.7	43.5	€32	+21%	Trucks/tracked
23	24	Dinolift	FINLAND	45.7	€33.5	42.7	€31.4	+7%	Self propelled/trailer mounted
24	21	Teupen	GERMANY	43.6	€32	35.4	€26	+23%	Tracked
25	25	Hinowa	ITALY	43.6	€32	38.1	€28	+14%	Tracked
26	26	Sinoboom	CHINA	38.9	RMB240.3	33.1	RMB207	+18%	Self propelled/ truck mounted
27	28	Isoli	ITALY	31.8	€23.4	32.7	€24	-3%	Truck mounted
28	27	Oil & Steel	ITALY	31.2	€22.9	32.9	€24.2	-5%	Truck mounts/self propelled
29	31	Holland Lift	NETHER- LANDS	29.6	€21.7	22.6	€16.6	+31%	Self propelled
30	30	Scanclimber	FINLAND	26.2	€19.2m	22.98	€16.9	+14%	Mast climbers
31	32	Platform Basket	ITALY	25.9	€19	21.9	€16.1	+19%	Self propelled
32	35	Co.Me.T	ITALY	20.5	€15	17.04 -	€12.5 -	+20%	Vehicle mounts
33	33	Mantall	CHINA	19.8	RMB123	19.7	RMB122.93	+0.5%	Self propelled
34	34	ATN	FRANCE	17.2	€12.6	17.7	€13	-3%	Self propelled
35	29	ELS	TURKEY	14.8	€10.88	17.2 (est)	€12.7 (est)	NA	Self propelled
36	NEW	Runshare	CHINA	14.4	RMB90	NA	NA	NA	Self propelled

N/A = Not applicable (est) = Estimate

* = All non-US\$ revenue figures have been converted to a common currency rate based on the value of the US\$ on 6 June 2014.